

Management & Operation of the Lake County Solid Waste Facility  
Lake County Commissioners  
Bid Summary  
Bid Date: 11/29/06

| <b>Bidder</b>        | <b>Total Cash Payment</b> |
|----------------------|---------------------------|
| Winters & Lewis      | \$1,457,706 87            |
| Santek Environmental | \$1,576,607 54            |
| Waste Management     | \$1,786,528 04            |

Winters & Lewis

Base Operations: \$118,850.00  
 Incremental Fee: \$1.00  
 Bid Compaction Ratio: 0.668  
 Airspace Cost: \$7,485.00

| Contract Month | % 2005 Tonnage | 2005 Monthly Receipts | Base Operations       | >15,000 tons Incremental Fee |
|----------------|----------------|-----------------------|-----------------------|------------------------------|
| 1              | 7.24%          | 15,196.84             | \$118,850.00          | \$196.84                     |
| 2              | 6.61%          | 13,867.82             | \$118,850.00          | 0                            |
| 3              | 7.98%          | 16,748.27             | \$118,850.00          | \$1,748.27                   |
| 4              | 8.47%          | 17,781.97             | \$118,850.00          | \$2,781.97                   |
| 5              | 9.24%          | 19,400.64             | \$118,850.00          | \$4,400.64                   |
| 6              | 9.82%          | 20,621.50             | \$118,850.00          | \$5,621.50                   |
| 7              | 8.33%          | 17,496.16             | \$118,850.00          | \$2,496.16                   |
| 8              | 9.71%          | 20,378.31             | \$118,850.00          | \$5,378.31                   |
| 9              | 8.95%          | 18,796.32             | \$118,850.00          | \$3,796.32                   |
| 10             | 8.27%          | 17,359.27             | \$118,850.00          | \$2,359.27                   |
| 11             | 8.44%          | 17,727.59             | \$118,850.00          | \$2,727.59                   |
| 12             | 6.93%          | 14,557.65             | \$118,850.00          | 0                            |
|                | <b>100.00%</b> | <b>209,932.34</b>     | <b>\$1,426,200.00</b> | <b>\$31,506.87</b>           |

IF Actual Compaction Ratio =

Operational Payment = \$1,457,706.87  
 Airspace Adjustment = \$0.00  
 Total Cash Payment = \$1,457,706.87

Value Airspace Used = \$1,571,349.85

TOTAL COST = \$3,029,056.72

## Santek Environmental

Base Operations: \$117,150.00  
 Incremental Fee: \$1.99  
 Bid Compaction Ratio: 0.625  
 Airspace Cost: \$8,000.00

| Contract Month | % 2005 Tonnage | 2005              |                       |                              |
|----------------|----------------|-------------------|-----------------------|------------------------------|
|                |                | Monthly Receipts  | Base Operations       | >15,000 tons Incremental Fee |
| 1              | 7.24%          | 15,196.84         | \$117,150.00          | \$391.71                     |
| 2              | 6.61%          | 13,867.82         | \$117,150.00          | 0                            |
| 3              | 7.98%          | 16,748.27         | \$117,150.00          | \$3,479.06                   |
| 4              | 8.47%          | 17,781.97         | \$117,150.00          | \$5,536.12                   |
| 5              | 9.24%          | 19,400.64         | \$117,150.00          | \$8,757.27                   |
| 6              | 9.82%          | 20,621.50         | \$117,150.00          | \$11,186.79                  |
| 7              | 8.33%          | 17,496.16         | \$117,150.00          | \$4,967.36                   |
| 8              | 9.71%          | 20,378.31         | \$117,150.00          | \$10,702.84                  |
| 9              | 8.95%          | 18,796.32         | \$117,150.00          | \$7,554.68                   |
| 10             | 8.27%          | 17,359.27         | \$117,150.00          | \$4,694.95                   |
| 11             | 8.44%          | 17,727.59         | \$117,150.00          | \$5,427.90                   |
| 12             | 6.93%          | 14,557.65         | \$117,150.00          | 0                            |
|                | <b>100.00%</b> | <b>209,932.34</b> | <b>\$1,405,800.00</b> | <b>\$62,698.67</b>           |

IF Actual Compaction Ratio = 0.668

Operational Payment = \$1,468,498.67

Airspace Adjustment = \$108,108.87

Total Cash Payment = \$1,576,607.54

Value Airspace Used = \$1,571,349.85

TOTAL COST = \$3,147,957.39

## Waste Management

Base Operations: \$140,000.00  
 Incremental Fee: \$2.00  
 Bid Compaction Ratio: 0.65  
 Airspace Cost: \$7.6923

| Contract Month | % 2005 Tonnage | 2005 Monthly Receipts | Base Operations       | >15,000 tons Incremental Fee |
|----------------|----------------|-----------------------|-----------------------|------------------------------|
| 1              | 7.24%          | 15,196.84             | \$140,000.00          | \$393.68                     |
| 2              | 6.61%          | 13,867.82             | \$140,000.00          | 0                            |
| 3              | 7.98%          | 16,748.27             | \$140,000.00          | \$3,496.54                   |
| 4              | 8.47%          | 17,781.97             | \$140,000.00          | \$5,563.94                   |
| 5              | 9.24%          | 19,400.64             | \$140,000.00          | \$8,801.28                   |
| 6              | 9.82%          | 20,621.50             | \$140,000.00          | \$11,243.00                  |
| 7              | 8.33%          | 17,496.16             | \$140,000.00          | \$4,992.32                   |
| 8              | 9.71%          | 20,378.31             | \$140,000.00          | \$10,756.62                  |
| 9              | 8.95%          | 18,796.32             | \$140,000.00          | \$7,592.64                   |
| 10             | 8.27%          | 17,359.27             | \$140,000.00          | \$4,718.54                   |
| 11             | 8.44%          | 17,727.59             | \$140,000.00          | \$5,455.18                   |
| 12             | 6.93%          | 14,557.65             | \$140,000.00          | 0                            |
|                | <b>100.00%</b> | <b>209,932.34</b>     | <b>\$1,680,000.00</b> | <b>\$63,013.74</b>           |

IF Actual Compaction Ratio = 0.668

Operational Payment = \$1,743,013.74

Airspace Adjustment = \$43,514.30

Total Cash Payment = \$1,786,528.04

Value Airspace Used = \$1,571,349.85

TOTAL COST = \$3,357,877.89