

Management & Operation of the Lake County Solid Waste Facility  
Lake County Commissioners  
Bid Summary  
Bid Date: 11/29/06

**BASE BID**

<b>Bidder</b>	<b>Estimated Cash Payment*</b>
Winters & Lewis	\$1,457,706 87
Santek Environmental Waste Management	\$1,576,607 54
	\$1,786,528 04

\*For Base Operations and incremental fee Does not include adjustments for spot price of fuel and air space utilization (compaction efforts above or below the bid compaction ratio)

## Winters &amp; Lewis

Base Operations: \$118,850 00  
 Incremental Fee: \$1 00  
 Bid Compaction Ratio: 0 668  
 Airspace Cost: \$7 4850

Contract Month	% 2005 Tonnage	2005		
		Monthly Receipts	Base Operations	>15,000 tons Incremental Fee
1	7.24%	15,196.84	\$118,850.00	\$196.84
2	6.61%	13,867.82	\$118,850.00	0
3	7.98%	16,748.27	\$118,850.00	\$1,748.27
4	8.47%	17,781.97	\$118,850.00	\$2,781.97
5	9.24%	19,400.64	\$118,850.00	\$4,400.64
6	9.82%	20,621.50	\$118,850.00	\$5,621.50
7	8.33%	17,496.16	\$118,850.00	\$2,496.16
8	9.71%	20,378.31	\$118,850.00	\$5,378.31
9	8.95%	18,796.32	\$118,850.00	\$3,796.32
10	8.27%	17,359.27	\$118,850.00	\$2,359.27
11	8.44%	17,727.59	\$118,850.00	\$2,727.59
12	6.93%	14,557.65	\$118,850.00	0
	<b>100.00%</b>	<b>209,932.34</b>	<b>\$1,426,200.00</b>	<b>\$31,506.87</b>

IF Actual Compaction Ratio =

Operational Payment = \$1,457,706.87

Airspace Adjustment = \$0.00

Total Cash Payment = \$1,457,706.87

Value Airspace Used = \$1,571,349.85

TOTAL COST = \$3,029,056.72

## Santek Environmental

Base Operations: \$117,150.00  
 Incremental Fee: \$1.99  
 Bid Compaction Ratio: 0.625  
 Airspace Cost: \$8,000.00

Contract Month	% 2005 Tonnage	2005		
		Monthly Receipts	Base Operations	>15,000 tons Incremental Fee
1	7.24%	15,196.84	\$117,150.00	\$391.71
2	6.61%	13,867.82	\$117,150.00	0
3	7.98%	16,748.27	\$117,150.00	\$3,479.06
4	8.47%	17,781.97	\$117,150.00	\$5,536.12
5	9.24%	19,400.64	\$117,150.00	\$8,757.27
6	9.82%	20,621.50	\$117,150.00	\$11,186.79
7	8.33%	17,496.16	\$117,150.00	\$4,967.36
8	9.71%	20,378.31	\$117,150.00	\$10,702.84
9	8.95%	18,796.32	\$117,150.00	\$7,554.68
10	8.27%	17,359.27	\$117,150.00	\$4,694.95
11	8.44%	17,727.59	\$117,150.00	\$5,427.90
12	6.93%	14,557.65	\$117,150.00	0
	<b>100.00%</b>	<b>209,932.34</b>	<b>\$1,405,800.00</b>	<b>\$62,698.67</b>

IF Actual Compaction Ratio =

Operational Payment = \$1,468,498.67

Airspace Adjustment = \$108,108.87

Total Cash Payment = \$1,576,607.54

Value Airspace Used = \$1,571,349.85

TOTAL COST = \$3,147,957.39

Waste Management

Base Operations: \$140,000.00  
 Incremental Fee: \$2.00  
 Bid Compaction Ratio: 0.65  
 Airspace Cost: \$7.6923

Contract Month	% 2005 Tonnage	2005		
		Monthly Receipts	Base Operations	>15,000 tons Incremental Fee
1	7.24%	15,196.84	\$140,000.00	\$393.68
2	6.61%	13,867.82	\$140,000.00	0
3	7.98%	16,748.27	\$140,000.00	\$3,496.54
4	8.47%	17,781.97	\$140,000.00	\$5,563.94
5	9.24%	19,400.64	\$140,000.00	\$8,801.28
6	9.82%	20,621.50	\$140,000.00	\$11,243.00
7	8.33%	17,496.16	\$140,000.00	\$4,992.32
8	9.71%	20,378.31	\$140,000.00	\$10,756.62
9	8.95%	18,796.32	\$140,000.00	\$7,592.64
10	8.27%	17,359.27	\$140,000.00	\$4,718.54
11	8.44%	17,727.59	\$140,000.00	\$5,455.18
12	6.93%	14,557.65	\$140,000.00	0
	<b>100.00%</b>	<b>209,932.34</b>	<b>\$1,680,000.00</b>	<b>\$63,013.74</b>

IF Actual Compaction Ratio = 0.668

Operational Payment = \$1,743,013.74  
 Airspace Adjustment = \$43,514.30  
 Total Cash Payment = \$1,786,528.04

Value Airspace Used = \$1,571,349.85

TOTAL COST = \$3,357,877.89